

Summary of Financial Results (Japan GAAP) [Consolidated] For the Second Quarter of Fiscal Year Ending March 31, 2025

November 1, 2024

Company name: IDEC CORPORATION URL <http://jp.idec.com/>
 Stock exchange listing: Tokyo Stock Exchange – Prime Market
 Stock code: 6652
 Representative: Toshiyuki Funaki, Chairman and Chief Executive Officer
 Contact: Yasuyuki Ogawa, General Manager of strategic Planning (Tel. +81-06-6398-2500)
 Scheduled date for filing of securities report: November 8, 2024
 Scheduled date for dividend payment: November 25, 2024
 Preparation of supplementary material on financial results: Yes
 Holding of financial results briefing: Yes (for analysts)

(Amounts less than one million yen are omitted.)

1. Consolidated financial results for the six months ended September 30, 2024 (From April 1 to September 30, 2024)

(1) Consolidated operating results (Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended								
September 30, 2024	33,088	(12.5)	1,550	(61.7)	1,463	(67.7)	1,281	(59.6)
September 30, 2023	37,800	(12.5)	4,046	(46.5)	4,530	(44.3)	3,174	(44.2)

(Note) Comprehensive income: Six months ended September 30, 2024 (40) million yen (-%)
 Six months ended September 30, 2023 7,822 million yen (20.7%)

	Basic earnings per share	Diluted earnings per share
Six months ended	Yen	Yen
September 30, 2024	43.50	43.40
September 30, 2023	108.30	107.77

(2) Consolidated financial position

	Total assets	Net assets	Shareholder's equity ratio
As of	Millions of yen	Millions of yen	%
September 30, 2024	102,252	64,253	62.3
March 31, 2024	107,138	66,006	61.2

(Reference) Shareholders' equity: As of September 30, 2024 63,721 million yen
 As of March 31, 2024 65,551 million yen

2. Dividends

	Dividends per share				
	End of first quarter	End of second quarter	End of third quarter	End of fiscal year	Annual (Total)
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2024	–	65.00	–	65.00	130.00
Fiscal year ended March 31, 2025	–	65.00			
Fiscal year ending March 31, 2025 (Forecast)			–	65.00	130.00

(Note) Changes in the forecasted cash dividends in this quarter: No

3. Forecast of consolidated results for the fiscal year ending March 31, 2025
(From April 1, 2024 to March 31, 2025)

(Percentages indicate changes from the previous year.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	66,900	(8.0)	3,210	(48.9)	3,120	(54.9)	1,420	(67.8)	48.20

(Note) Revisions of the forecast most recently announced: Yes

* Notes

(1) Significant changes in the scope of consolidation during the period under review: None
New: - company (company name) -, Excluded: - company (company name) -

(2) Applying of specific accounting of the consolidated interim financial statements: Yes

(3) Changes in accounting policies, accounting estimates and retrospective restatements

(a) Changes in accounting policies based on revisions of accounting standards: None

(b) Changes in accounting policies other than ones based on revisions of accounting standards: None

(c) Changes in accounting estimates: None

(d) Retrospective restatements: None

(4) Number of issued and outstanding shares (common shares)

(a) Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2024	33,224,485 shares	As of March 31, 2024	33,224,485 shares
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(b) Number of treasury shares at the end of the period

As of September 30, 2024	3,742,086 shares	As of March 31, 2024	3,789,485 shares
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(c) Average number of shares during the period

Six months ended September 30, 2024	29,462,269 shares	Six months ended September 30, 2023	29,314,625 shares
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* Financial results reports are exempt from audit conducted by certified public accountants or an audit Corporation.

* Proper use of earnings forecasts, and other special matters

The forecasts included in this documents are based on the information that the Company has obtained at the time of disclosure.

Actual results may differ significantly from the forecast due to a various factors in the future.

* This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

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1. Overview of business performance, etc.

(1) Overview of business results for this quarter

During the second quarter under review, the Japanese economy showed a moderate recovery trend given the improved employment and income environment and an increase in inbound tourism. On the other hand, the outlook remains uncertain in light of factors such as soaring raw materials prices due to surging resource prices and a weakening yen, the impact of continued high interest rates in Europe and the U.S., and downside risks associated with the stagnant real estate market in China.

The Group announced that it will revise its medium-term management plan in May 2024 in order to transform into a highly profitable business structure by promoting fundamental reforms globally. We will announce details at a later date, but we are promoting structural reforms aimed at new growth.

Under these circumstances, the Group saw domestic net sales decrease by 3,134 million yen year on year to hit 11,138 million yen (down 22.0% year on year), mainly due to the impact of distributors' inventory adjustments continuing from last year. Overseas net sales declined 1,577 million yen year on year to reach 21,950 million yen (down 6.7% year on year) mainly as a result of a decrease in sales caused by distributors' inventory adjustments continuing from last year as with domestic net sales although net sales increased in some regions due to the weaker yen. As a result, consolidated net sales for the second quarter under review totaled 33,088 million yen (down 12.5% year on year).

In terms of profit, operating income decreased 2,496 million yen year on year to total 1,550 million yen (down 61.7% year on year) due to a decrease in profit resulting from a drop in revenue. Ordinary income fell 3,066 million yen year on year to 1,463 million yen (down 67.7% year on year), and net income attributable to owners of the parent decreased 1,893 million yen year on year to hit 1,281 million yen (down 59.6% year on year).

The above results for the second quarter under review are as shown below.

	Six months ended September 30, 2023	Six months ended September 30, 2024	increase/ decrease	Rate of Change
Net sales (Millions of yen)	37,800	33,088	(4,711)	(12.5%)
Gross profit (Millions of yen)	16,454	14,387	(2,066)	(12.6%)
Gross income margin(%)	43.5	43.5	(0.0)	-
Operating profit (Millions of yen)	4,046	1,550	(2,496)	(61.7%)
Operating income margin(%)	10.7	4.7	(6.0)	-
Ordinary profit (Millions of yen)	4,530	1,463	(3,066)	(67.7%)
Profit attributable to owners of parent (Millions of yen)	3,174	1,281	(1,893)	(59.6%)

(Exchange Rate)

Average exchange rate for USD	141.06	152.77	+11.71	-
Average exchange rate for EUR	153.45	166.05	+12.60	-
Average exchange rate for CNY	19.75	21.16	+1.41	-

Results by segment for the second quarter under review are as follows.

【Japan】

In Japan, net sales decreased 4,199 million yen year on year to hit 12,482 million yen (down 25.2% year on year), and operating profit was down 1,753 million yen year on year to total 25 million (down 98.6% year on year). This was due in part to a sense of stagnation in key industries such as robotics and machine tools, and distributors' inventory adjustments.

【Americas】

In North America, although distributors' inventory that was in excess at the end of the previous fiscal year settled down at a certain level and orders were getting on a track to recovery, compared to the same period of the previous fiscal year when backlog of orders were cleared, net sales decreased 357 million yen year on year to reach 7,014 million yen (down 4.9% year on year). Operating income decreased 223 million yen year on year to 720 million yen (down 23.7% year on year).

【Europe, Middle East and Africa(EMEA)】

Net sales in the European market fell year on year in local currency terms due to weak demand in major industries caused by economic downturn and geopolitical risks, but in yen terms, net sales increased 159 million yen year on year to total 7,820 million yen (up 2.1% year on year) due to the weak yen against the euro. Although the gross profit margin improved due to a better model mix and the effect of price hikes, the decrease in sales in local currency terms resulted in an operating loss of 146 million yen (operating income of 320 million yen in the same period of the previous year).

【Asia Pacific】

In the Asia-Pacific region, net sales decreased 313 million yen year on year to total 5,770 million yen (down 5.2% year on year), and operating income dropped 488 million yen year on year to hit 529 million yen (down 48.0% year on year) due to the impact of the economic slowdown in China and Southeast Asia.

Net sales by product category for the second quarter under review are as follows.

【HMI】

Net sales decreased 1,056 million yen year on year to reach 16,378 million yen (down 6.1% year on year) as a result of distributors' inventory adjustments for our mainstay switches and programmable displays especially in Japan.

*This product category includes control switches, joysticks, indicator lights, and programmable displays, which are key human-machine interfaces (HMIs).

【Industrial relays & components】

Net sales were down 677 million yen year on year to hit 5,487 million yen (down 11.0% year on year) as a result of a decrease in sales of industrial relays in the Asia-Pacific region, our key market, due to the economic slowdown particularly in the Chinese market and continuing distributors' inventory adjustments.

*This product category includes switching power supplies, terminal blocks, control relays/sockets, and circuit protectors, which are built into control panels for controlling and operating machines and production lines and are used as the basis for control parts of machines and equipment.

【Automation & sensing】

Net sales decreased 1,202 million yen year on year to reach 4,174 million yen (down 22.4% year on year) as the backlog of orders for our mainstay programmable logic controllers was resolved in addition to a decrease in new orders, especially in the Americas.

*This product category includes products designed to contribute to the automation of equipment used in a wide range of industrial and consumer applications, programmable controllers, which act as the brains of machines and equipment, and automatic identification devices, which are used in retail, logistics, and various other areas.

【Safety & explosion protection】

Net sales fell 1,054 million yen year on year to total 5,206 million yen (down 16.8% year on year) due to a downturn in sales of safety components as distributors' inventory adjustments continued and demand kept decreasing in major industries such as semiconductors and machine tools in Japan and the Asia-Pacific region, particularly in the Chinese market.

*This product category includes safety components, such as emergency stop pushbutton switches, safety switches, and enabling devices, which protect the safety of industrial sites, as well as explosion-protection devices that prevent accidents at sites where explosive gases exist, such as oil and chemical plants.

【Systems】

Net sales dropped 435 million yen year on year to reach 1,534 million yen (down 22.1% year on year) due to a decrease in sales of control panels for semiconductor manufacturing facilities, logistics facilities, etc. in the Asia-Pacific region.

*This product category includes various systems custom-made with IDEC products according to customer needs as well as collaborative robot system solutions that combine safety components and safety technologies to create optimal systems.

【Others】

Net sales fell 284 million yen year on year to total 308 million yen (down 48.0% year on year) as a result of a decrease in demand for other related products in Japan.

*This product category includes mega-solar and photovoltaic power generation power management systems (renewable energy business), which are being researched for application in a wide range of fields.

(2) Overview of financial position for this quarter

(Assets, liabilities, and net assets)

Total assets at the end of the second quarter under review came to 102,252 million yen, a decrease of 4,886 million yen since the end of the previous fiscal year. This uptick was mainly due to a decrease of 2,658 million yen in trade receivables, a decrease of 1,923 million yen in property, plant and equipment and intangible assets, and a decrease of 1,222 million yen in inventories, despite an increase of 800 million yen in cash and deposit.

Liabilities decreased 3,132 million yen from the end of the previous fiscal year to total 37,999 million yen. This fall was mainly due to a decrease of 2,126 million yen in borrowings, a decrease of 209 million yen in deferred tax liabilities, and a decrease of 205 million yen in trade payables.

Net assets decreased 1,753 million yen from the end of the previous fiscal year to reach 64,253 million yen mainly due to a decrease of 1,366 million yen in foreign currency translation adjustments.

(Cash flows)

Cash and cash equivalents at the end of the second quarter under review came to 16,131 million yen, a increase of 1,090 million yen since the end of the previous fiscal year.

Cash flows and main reasons for the results for the second quarter under review are as follows.

Net cash provided by operating activities was 6,741 million yen compared with 2,401 million yen in the same period of the previous fiscal year. This was mainly due to a decrease of 2,524 million yen in trade payables, to the recording of 2,037 million yen of depreciation, 1,973 million yen of profit before income taxes.

Net cash used in investing activities was 1,082 million yen, compared with 204 million yen in the same period of the previous fiscal year. This was mainly due to the disbursement of 1,818 million yen for acquisition of non-current assets, in spite of proceeds of 536 million yen from sale of property, plant and equipment and proceeds of 154 million yen from refunds of time deposits.

Net cash used in financing activities was 4,250 million yen, compared with 2,850 million yen in the same period of the previous fiscal year. This was mainly due to the disbursement of 2,124 million yen through the repayment of loans and 1,906 million yen through the payment of dividends.

(3) Explanation of future forecast information such as consolidated financial results forecasts

We have revised our consolidated financial results forecasts for the fiscal year ending March 2025. For details, please refer to "Notice Concerning Revision of Financial Results Forecasts" announced today.

2. Consolidated Interim Financial Statements

(1) Consolidated Interim Balance Sheets

(Millions of yen)

	As of March 31, 2024	As of September 30, 2024
Assets		
Current assets		
Cash and deposits	17,628	18,429
Notes and accounts receivable - trade, and contract assets	12,716	10,437
Electronically recorded monetary claims - operating	928	548
Merchandise and finished goods	13,000	12,430
Work in process	1,919	1,721
Raw materials and supplies	6,559	6,104
Other	2,203	2,177
Allowance for doubtful accounts	(35)	(33)
Total current assets	<u>54,921</u>	<u>51,816</u>
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	9,668	9,124
Machinery, equipment and vehicles, net	3,932	3,762
Tools, furniture and fixtures, net	1,798	1,741
Land	5,958	5,705
Leased assets, net	142	196
Right-of-use assets, net	1,749	1,524
Construction in progress	752	1,178
Total property, plant and equipment	<u>24,000</u>	<u>23,233</u>
Intangible assets		
Trademark right	2,534	2,379
Customer-related intangible assets	7,965	7,451
Software	1,602	1,945
Goodwill	12,284	11,522
Other	1,123	1,056
Total intangible assets	<u>25,511</u>	<u>24,355</u>
Investments and other assets		
Investment securities	489	530
Retirement benefit asset	399	397
Deferred tax assets	1,201	1,318
Other	646	624
Allowance for doubtful accounts	(31)	(23)
Total investments and other assets	<u>2,704</u>	<u>2,847</u>
Total non-current assets	<u>52,217</u>	<u>50,436</u>
Total assets	<u>107,138</u>	<u>102,252</u>

(Millions of yen)

	As of March 31, 2024	As of September 30, 2024
Liabilities		
Current liabilities		
Notes and accounts payable - trade	3,792	3,600
Electronically recorded obligations - operating	537	523
Short-term borrowings	7,000	6,600
Current portion of long-term borrowings	6,073	3,465
Lease liabilities	566	571
Accounts payable - other	852	651
Accrued expenses	2,430	2,296
Income taxes payable	505	615
Contract liabilities	477	906
Deposits received	165	119
Provision for product warranties	40	35
Other	1,388	1,263
Total current liabilities	23,830	20,650
Non-current liabilities		
Long-term borrowings	10,183	11,065
Lease liabilities	1,418	1,243
Deferred tax liabilities	3,026	2,817
Provision for retirement benefits for directors (and other officers)	56	30
Retirement benefit liability	1,485	1,409
Asset retirement obligations	116	116
Other	1,014	666
Total non-current liabilities	17,301	17,348
Total liabilities	41,132	37,999
Net assets		
Shareholders' equity		
Share capital	10,056	10,056
Capital surplus	9,571	9,611
Retained earnings	41,077	40,445
Treasury shares	(6,970)	(6,885)
Total shareholders' equity	53,735	53,227
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(16)	12
Foreign currency translation adjustment	11,801	10,434
Remeasurements of defined benefit plans	30	46
Total accumulated other comprehensive income	11,815	10,493
Share acquisition rights	455	532
Total net assets	66,006	64,253
Total liabilities and net assets	107,138	102,252

(2) Consolidated Interim Statements of Income and Consolidated Interim Statements of Comprehensive Income
(Consolidated Interim Statements of Income)

(Millions of yen)

	Six months ended September 30, 2023	Six months ended September 30, 2024
Net sales	37,800	33,088
Cost of sales	21,345	18,701
Gross profit	16,454	14,387
Selling, general and administrative expenses	12,407	12,837
Operating profit	4,046	1,550
Non-operating income		
Interest and dividend income	70	72
Share of profit of entities accounted for using equity method	74	65
Foreign exchange gains	691	-
Gain on valuation of derivatives	-	175
Other	170	142
Total non-operating income	1,006	454
Non-operating expenses		
Interest expenses	63	83
Foreign exchange losses	-	123
Derivative losses	155	180
Loss on valuation of derivatives	181	-
Other	122	153
Total non-operating expenses	523	541
Ordinary profit	4,530	1,463
Extraordinary income		
Gain on sale of non-current assets	10	221
Gain on sale of investment securities	62	-
Gain on reversal of share acquisition rights	3	2
Insurance claim income	-	290
Total extraordinary income	77	513
Extraordinary losses		
Loss on sale of non-current assets	2	0
Loss on abandonment of non-current assets	1	3
Loss on liquidation of business	45	-
Total extraordinary losses	49	3
Profit before income taxes	4,558	1,973
Income taxes - current	1,419	910
Income taxes - deferred	(35)	(218)
Total income taxes	1,383	692
Profit	3,174	1,281
Profit attributable to owners of parent	3,174	1,281

(Consolidated Interim Statements of Comprehensive Income)

(Millions of yen)

	Six months ended September 30, 2023	Six months ended September 30, 2024
Profit	3,174	1,281
Other comprehensive income		
Valuation difference on available-for-sale securities	(50)	28
Foreign currency translation adjustment	4,698	(1,366)
Remeasurements of defined benefit plans, net of tax	(0)	16
Total other comprehensive income	4,647	(1,322)
Comprehensive income	7,822	(40)
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	7,822	(40)

(3) Consolidated Interim Statements of Cash flow

(Millions of yen)

	Six months ended September 30, 2023	Six months ended September 30, 2024
Cash flows from operating activities		
Profit before income taxes	4,558	1,973
Depreciation	1,925	2,037
Insurance claim income	-	(290)
Loss on liquidation of business	45	-
Loss (gain) on sale of investment securities	(62)	-
Amortization of goodwill	484	501
Increase (decrease) in allowance for doubtful accounts	9	(9)
Increase (decrease) in net defined benefit asset and liability	(59)	(50)
Interest and dividend income	(70)	(72)
Interest expenses	63	83
Foreign exchange losses (gains)	(490)	(118)
Share of loss (profit) of entities accounted for using equity method	(74)	(65)
Increase (decrease) in provision for product warranties	3	(3)
Loss (gain) of derivatives	316	(14)
Loss (gain) on sale of non-current assets	(8)	(221)
Loss on abandonment of non-current assets	1	3
Decrease (increase) in notes and accounts receivable - trade, and contract assets	433	2,524
Decrease (increase) in inventories	(663)	872
Increase (decrease) in Contract liabilities	7	446
Decrease (increase) in accounts receivable - other	(42)	47
Increase (decrease) in trade payables	(1,141)	(153)
Increase (decrease) in accounts payable - other	(293)	(124)
Increase (decrease) in accrued expenses	(30)	(86)
Increase/decrease in consumption taxes payable/consumption taxes refund receivable	(63)	(44)
Increase (decrease) in deposits received	9	(46)
Other, net	(384)	(201)
Subtotal	4,473	6,988
Interest and dividends received	89	100
Interest paid	(64)	(84)
Income taxes paid	(2,096)	(264)
Net cash provided by (used in) operating activities	2,401	6,741

(Millions of yen)

	Six months ended September 30, 2023	Six months ended September 30, 2024
Cash flows from investing activities		
Payments into time deposits	(1,425)	(1,694)
Proceeds from withdrawal of time deposits	2,821	1,848
Purchase of property, plant and equipment	(914)	(1,269)
Proceeds from sale of property, plant and equipment	26	536
Purchase of intangible assets	(380)	(549)
Purchase of investment securities	(57)	(3)
Proceeds from sale of investment securities	85	-
Proceeds from collection of long-term loans receivable	31	31
Purchase of shares of subsidiaries resulting in change in scope of consolidation	(429)	-
Other, net	37	16
Net cash provided by (used in) investing activities	(204)	(1,082)
Cash flows from financing activities		
Proceeds from short-term borrowings	14,000	14,050
Repayments of short-term borrowings	(14,000)	(14,450)
Proceeds from long-term borrowings	200	3,000
Repayments of long-term borrowings	(1,120)	(4,724)
Purchase of treasury shares	(0)	(0)
Dividends paid	(1,894)	(1,906)
Repayments of lease liabilities	(315)	(314)
Other, net	279	95
Net cash provided by (used in) financing activities	(2,850)	(4,250)
Effect of exchange rate change on cash and cash equivalents	653	(317)
Net increase (decrease) in cash and cash equivalents	0	1,090
Cash and cash equivalents at beginning of period	15,070	15,040
Increase (decrease) in cash and cash equivalents resulting from change in accounting period of subsidiaries	61	-
Cash and cash equivalents at end of period	15,131	16,131

(3) Notes on the Consolidated Interim Financial Statements

[Notes - Uncertainties of entity's ability to continue as going concern]

No items to report

[Notes - When there are significant changes in amounts of equity]

No items to report

[Notes - Accounting treatments specific to interim financial statements]

(Calculation of Income tax expense)

Some consolidated subsidiaries have adopted a method for reasonably estimating the effective tax rate after applying tax effect accounting to profit before income taxes for the fiscal year that includes the second quarter under review and multiplying interim profit before income taxes by this estimated effective tax rate.

[Notes - Segment information, etc.]

[Segment Information]

I Six months ended September 30, 2023 (From April 1, 2023 to September 30, 2023)

1. Disclosure of sales and profit (loss) for each reportable segment

(Millions of yen)

	Reportable segments					Adjustments	Consolidated total
	Japan	Americas	EMEA	Asia Pacific	Total		
Net Sales							
Revenue from Contracts with Customers	16,682	7,372	7,661	6,083	37,800	-	37,800
Other income	-	-	-	-	-	-	-
Revenues from external customers	16,682	7,372	7,661	6,083	37,800	-	37,800
Transactions with other segments	4,313	484	1,286	4,578	10,663	(10,663)	-
Total	20,995	7,857	8,948	10,662	48,464	(10,663)	37,800
Segment profit	1,778	944	320	1,018	4,062	(15)	4,046

(Notes)1. Adjustments of segment profit (15) million yen represents intersegment transactions.

2. Segment profit has been adjusted to be consistent with the operating profit reported in the consolidated statements of income.

3. These are mainly performance obligations that are satisfied at a point in time, but some performance obligations are satisfied over a period of time.

The amounts recognized as performance obligations satisfied over time are insignificant.

II Six months ended September 30, 2024 (From April 1, 2024 to September 30, 2024)

1. Disclosure of sales and profit (loss) for each reportable segment

(Millions of yen)

	Reportable segments					Adjustments	Consolidated total
	Japan	Americas	EMEA	Asia Pacific	Total		
Net Sales							
Revenue from Contracts with Customers	12,482	7,014	7,820	5,770	33,088	-	33,088
Other income	-	-	-	-	-	-	-
Revenues from external customers	12,482	7,014	7,820	5,770	33,088	-	33,088
Transactions with other segments	3,761	465	1,357	2,630	8,214	(8,214)	-
Total	16,244	7,480	9,177	8,400	41,303	(8,214)	33,088
Segment profit(loss)	25	720	(146)	529	1,129	420	1,550

(Notes)1. Adjustments of segment profit(loss) 420 million yen represents intersegment transactions.

2. Segment profit(loss) has been adjusted to be consistent with the operating profit reported in the consolidated statements of income.

3. These are mainly performance obligations that are satisfied at a point in time, but some performance obligations are satisfied over a period of time.

The amounts recognized as performance obligations satisfied over time are insignificant.

3. Supplementary Information

(1) Summary of consolidated performance

① Six months ended September 30, 2023 and September 30, 2024

(Millions of yen, %)

	Fiscal year ended March 31, 2024				Fiscal year ended March 31, 2025			
	Second quarter	YoY	Full year	YoY	Second quarter	YoY	Full year (Forecast)	YoY
Net sales	37,800	87.5	72,711	86.7	33,088	87.5	66,900	92.0
Operating profit	4,046	53.5	6,276	44.6	1,550	38.3	3,210	51.1
Ordinary profit	4,530	55.7	6,920	48.1	1,463	32.3	3,120	45.1
Profit attributable to owners of parent	3,174	55.8	4,407	43.4	1,281	40.4	1,420	32.2

② Quarterly trends

(Millions of yen)

	Fiscal year ended March 31, 2024				Fiscal year ended March 31, 2025			
	First quarter	Second quarter	Third quarter	Fourth Quarter	First quarter	Second quarter	Third quarter	Fourth quarter
Net sales	18,180	19,620	16,540	18,370	15,962	17,126	-	-
Operating profit	1,665	2,381	603	1,625	272	1,278	-	-
Ordinary profit	2,022	2,507	532	1,858	494	969	-	-
Profit attributable to owners of parent	1,467	1,706	263	969	300	980	-	-

(2) Net sales by products

① Six months ended September 30, 2023 and September 30, 2024

(Millions of yen, %)

	Fiscal year ended March 31, 2024				Fiscal year ended March 31, 2025			
	Second quarter	YoY	Full year	YoY	Second quarter	YoY	Full year (Forecast)	YoY
HMI	17,434	94.9	33,948	94.9	16,378	93.9	32,600	96.0
Industrial relays & components	6,165	72.3	11,629	75.1	5,487	89.0	11,000	94.6
Automation & sensing	5,377	102.3	9,904	95.9	4,174	77.6	8,500	85.8
Safety & explosion protection	6,260	76.6	11,647	71.5	5,206	83.2	10,800	92.7
Systems	1,969	91.0	3,969	81.9	1,534	77.9	2,900	73.1
Others	593	86.1	1,612	137.3	308	52.0	1,100	68.2
Total	37,800	87.5	72,711	86.7	33,088	87.5	66,900	92.0

②Quarterly trends

(Millions of yen)

	Fiscal year ended March 31, 2024				Fiscal year ended March 31, 2025			
	First quarter	Second quarter	Third quarter	Fourth quarter	First quarter	Second quarter	Third quarter	Fourth quarter
HMI	8,594	8,839	7,844	8,669	8,149	8,229	-	-
Industrial relays & components	2,948	3,216	2,475	2,987	2,533	2,953	-	-
Automation & sensing	2,341	3,036	2,271	2,256	2,071	2,102	-	-
Safety & explosion protection	3,104	3,156	2,475	2,911	2,350	2,855	-	-
Systems	911	1,058	1,023	976	714	820	-	-
Others	280	313	449	570	142	165	-	-
Total	18,180	19,620	16,540	18,370	15,962	17,126	-	-

(3)Net sales by regions

①Six months ended September 30, 2023 and September 30, 2024

(Millions of yen, %)

	Fiscal year ended March 31, 2024				Fiscal year ended March 31, 2025			
	Second quarter	YoY	Full year	YoY	Second quarter	YoY	Full year (Forecast)	YoY
Japan	14,272	82.7	26,907	77.9	11,138	78.0	23,800	88.5
Overseas								
Americas	7,331	94.8	14,158	90.3	7,100	96.9	-	-
EMEA	7,689	111.0	15,589	115.8	7,568	98.4	-	-
Asia Pacific	8,507	75.6	16,056	79.4	7,281	85.6	-	-
Total Overseas	23,528	90.8	45,804	92.8	21,950	93.3	43,100	94.1
Total	37,800	87.5	72,711	86.7	33,088	87.5	66,900	92.0

②Quarterly trends

(Millions of yen)

	Fiscal year ended March 31, 2024				Fiscal year ended March 31, 2025			
	First quarter	Second quarter	Third Quarter	Fourth quarter	First quarter	Second quarter	Third quarter	Fourth quarter
Japan	6,681	7,591	5,981	6,653	4,937	6,201	-	-
Overseas								
Americas	3,707	3,624	3,159	3,667	3,572	3,528	-	-
EMEA	3,776	3,913	3,757	4,142	3,977	3,591	-	-
Asia Pacific	4,015	4,492	3,641	3,907	3,474	3,806	-	-
Total Overseas	11,498	12,029	10,559	11,717	11,025	10,925	-	-
Total	18,180	19,620	16,540	18,370	15,962	17,126	-	-

(4) Orders received and orders backlog

(Millions of yen, %)

	Second quarter of fiscal year ending March 31, 2024				Second quarter of fiscal year ending March 31, 2025			
	Orders received	YoY	Orders backlog	YoY	Orders received	YoY	Orders backlog	YoY
Japan	12,308	62.9	9,140	50.9	13,104	106.5	6,757	73.9
Americas	5,749	61.2	3,233	48.7	6,772	117.8	2,611	80.8
EMEA	7,402	92.8	9,340	113.5	7,198	97.2	7,370	78.9
Asia Pacific	5,003	75.3	3,005	55.5	5,367	107.3	2,585	86.1
Total	30,463	69.9	24,720	64.7	32,442	106.5	19,325	78.2

(5) Consolidated statement of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2024				Fiscal year ended March 31, 2025			
	First quarter	Second quarter	Third quarter	Fourth quarter	First quarter	Second quarter	Third quarter	Fourth quarter
Cash flows from operating activities	(414)	2,816	(215)	3,318	4,036	2,704	-	-
Cash flows from investing activities	78	(282)	(958)	(760)	(347)	(735)	-	-
Cash flows from financing activities	(2,327)	(523)	1,421	(3,033)	(3,309)	(941)	-	-
Cash and cash equivalents	12,969	15,131	15,167	15,040	15,957	16,131	-	-

(6) Capital expenditure

(Millions of yen, %)

	Fiscal year ended March 31, 2024				Fiscal year ended March 31, 2025			
	Second quarter	YoY	Full year	YoY	Second quarter	YoY	Full year (Forecast)	YoY
Consolidated	1,442	76.7	2,960	72.4	1,980	137.3	4,400	148.6

(7) Depreciation and amortization expense

(Millions of yen, %)

	Fiscal year ended March 31, 2024				Fiscal year ended March 31, 2025			
	Second quarter	YoY	Full year	YoY	Second quarter	YoY	Full year (Forecast)	YoY
Consolidated	1,925	111.9	3,917	110.5	2,037	105.8	4,200	107.2

(8) R&D expense

(Millions of yen, %)

	Fiscal year ended March 31, 2024				Fiscal year ended March 31, 2025			
	Second quarter	Sales Ratio	Full year	Sales Ratio	Second quarter	Sales Ratio	Full year (Forecast)	Sales Ratio
Consolidated	1,399	3.7	2,796	3.8	1,443	4.4	2,800	4.2